

REQUEST FOR QUOTE
STATEWIDE STRATEGIC PLANNING FACILITATOR
AUGUST 21, 2012

Questions from Potential Bidders

QandA Period Extended to September 20, 2012

Q1. What was effective about your last planning process? What would you like to carry forward into this process? What was less effective?

A1. This is the first initiative for a formal statewide strategic planning process so there is no basis of comparison. It is key to offer a means for input and participation by the myriad of librarians in multi-type libraries in New Jersey along with the other stakeholders identified in the RFQ.

Q2. What are the key strategic questions facing the organization at this time?

A2. This will be one of the first charges for the members of the Strategic Planning Committee. The resources identified in the RFQ will assist with this discussion.

Q3. Our firm has developed strategic plans for a number of profit and not for profit organizations. We are blue ocean strategists and Innovation Games© facilitators. Is it critical that we have experience with libraries to qualify for this assignment?

A3. Organizations that have experience with libraries have an advantage over those that do not, especially for the statewide master plan we are working toward. However, I would never advise an organization not to bid. You are certainly welcome to consider it.