### Getting to Yes: Tips for Selling Your Ideas to the People Who Matter

**Tuesday, May 17, 11:30-12:20 @ Wildwood 12 & 13**  
http://njlaconference.info/content/getting-yes-tips-selling-your-ideas-people-who-matter

Do you have a great idea, but wonder how you can present it to your supervisor or library director? A group of panelists will talk about what things you need to consider in order to sell your idea effectively. Bring a sample idea or proposal of your own if you want to get feedback from panelists.

**Moderators:** Ralph Bingham & Lorie Harding

**Panelists:**
- Brett Bonfield, Executive Director, Princeton Public Library
- Cindy Czesak, Director, Paterson Free Public Library
- Michael Maziekien, Director, Kenilworth Public Library
- Anne Wodnick, Director, Gloucester County Library System
- Annemarie Roscello, Interim Dean of Library Services, Sidney Silverman Library, Bergen Community College
- Hilda Weisburg, Author/Presenter/Consultant

**Sponsoring Groups:** MentorNJ, NJLA College & University Section, Leadership & Education Subcommittee, Member Services Committee, Professional Development Committee

### Resume Review & Mock Interview Station

**Tuesday, May 17 @ Wildwood 3**

**11:00am-12:00pm:** http://njlaconference.info/content/resume-review-and-mock-interview-station

Participate in one-on-one mock interviews and/or have your resume reviewed with the help of several experienced librarians and directors. This can be a valuable experience for new librarians, para-professionals, job seekers, or anyone looking to make sure their interview skills stay sharp and are interested in keeping their resume current.

**Moderator:** Emily Weisenstein, Madison Public Library

**Resume Reviewers & Mock Interviewers:**
- Heather Andolsen, Assistant Director, Burlington County Library System
- Lanora Melillo, Head of Children's Services, Scotch Plains Public Library
- Michael Maziekien, Director, Kenilworth Public Library
- Maria LaBadia, Director, Nutley Public Library
- Mary Mallery, Associate Dean for Technical Services, Harry A. Sprague Library, Montclair State University
- Kathy Schalk-Greene, Executive Director, LibraryLinkNJ

**2:00-4:00 pm:** http://njlaconference.info/content/resume-review-and-mock-interview-station-0

**Moderators:** Doug Baldwin & Nadine Sergejeff
### Resume Reviewers & Mock Interviewers:

- Dale Spindel, Director, Springfield Free Public Library
- Heather Andolsen, Assistant Director, Burlington County Library System
- Nadine Sergejeff, Reference & Special Collections Librarian, Newark Public Library
- Lindsey Meyer, Reference Librarian, Edison Public Library
- Heather Dalal, Assistant Professor II-Librarian, Moore Library, Rider University
- Annemarie Roscello, Interim Dean, Bergen Community College
- Lorie Harding, Head of Instructional Services, The Bunn Library, The Lawrenceville School
- Hilda Weisburg, Author/Presenter/Consultant

### Sponsoring Groups: MentorNJ, NJLA College & University Section, Leadership & Education Subcommittee, Member Services Committee, Professional Development Committee

### New Librarian & Student Mixer – Meet the Mentors at Eden Lounge

**Tuesday, May 17, 2016 - 5:00pm to 6:00pm @ Eden Lounge**

http://njlaconference.info/content/new-librarian-mixer-student-mixer-meet-mentors

Mix, mingle and network with friends and colleagues. Mentors from the MentorNJ initiative will be available for professional development support. A special invitation is extended to those new to our profession. All are welcome to attend. After a day of sessions this is a perfect way to start your evening. Each attendee is responsible for their own costs. Eden Lounge is located within Harrah’s Resort.

**Sponsoring Groups: MentorNJ, NJLA Administration & Management, Leadership & Education Subcommittee, Member Services Committee, Professional Development Committee**

### Pool Party

**Tuesday, May 17, 2016 - 8:00pm to 9:30pm @ The Pool @ Harrah’s**

http://njlaconference.info/content/pool-party

Join NJLA for a fabulous ending to a full day of conference programming. Mix, mingle and network with friends and colleagues at The Pool at Harrah’s to cap off the evening with a cash bar, informal networking and casual socializing -- and maybe even a dip in the pool. A special invitation is extended to NJLA leadership and graduates of the Emerging Leaders program.

At The Pool at Harrah’s, it’s always 82 degrees and the water is warm 365 days a year! (Please note: 21+ only!)

**Sponsoring Groups: MentorNJ, NJLA Conference Committee, Member Services Committee**

### Maximizing our Collective Energies: Grow, Share and Strengthen

**Wednesday, May 18, 2016 - 11:30am to 12:20pm @ Wildwood 23 & 24**

http://njlaconference.info/content/maximizing-our-collective-energies-grow-share-and-strengthen

Have you identified your personal strengths and professional interests? Do you actively seek out opportunities to contribute to your library and professional communities? Attend this session to discover how to re-invigorate your passion for your profession! The presenters will provide examples of how to leverage librarians' personal interests, share knowledge within your library and encourage meaningful team work. These efforts contribute to your individual growth and the overall success of your library.

**Moderator: Kelly Bennett**
**Grooming the Next Generation of Leaders: Mentoring for Management in the Library Environment**

Wednesday, May 18, 2016 - 2:30pm to 3:20pm @ Wildwood 6 & 7  
http://njlaconference.info/content/grooming-next-generation-leaders-mentoring-management-library-environment

Are you in a position to mentor new leaders? Learn tips and strategies that work for both professional and non-professional staff to prepare them to move up and become the leaders of tomorrow.

**Moderator:** Evalina Erbe

**Presenters:**

- Irene Goldberg, Director, Monroe Township Library
- Erica Krivopal, Teen Services Librarian, Piscataway Public Library
- Irene Langlois, YA Librarian, Maplewood Memorial Library

**Sponsoring Groups:** MentorNJ, NJLA Administration & Management, College & University Section, Professional Development Committee

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**Training Tips & Tricks: Templates and Strategies for Training New Staff**

Wednesday, May 18, 2016 - 2:30pm to 3:20pm @ Wildwood 12 & 13  
http://njlaconference.info/content/training-tips-tricks-templates-and-strategies-training-new-staff

Would you like assurance that your new hire has the information and support they need to succeed? How can you help them feel part of the team, become motivated to serve, succeed and stay? Good training! A panel of experienced library trainers and recent hires will illustrate how to welcome new employees and provide the resources they need. Attendees will be provided with a training template that can be modified to suit their individual library.

**Moderator:** Zara Wilkinson

**Presenters:**

- Deborah Blackwell, Ocean County Library
- John P Irwin, Seton Hall University
- Joan M Serpico, Rider University Libraries
- Emily Witkowski, Maplewood Memorial Library

**Sponsoring Groups:** MentorNJ, NJLA College & University Section, Reference Section